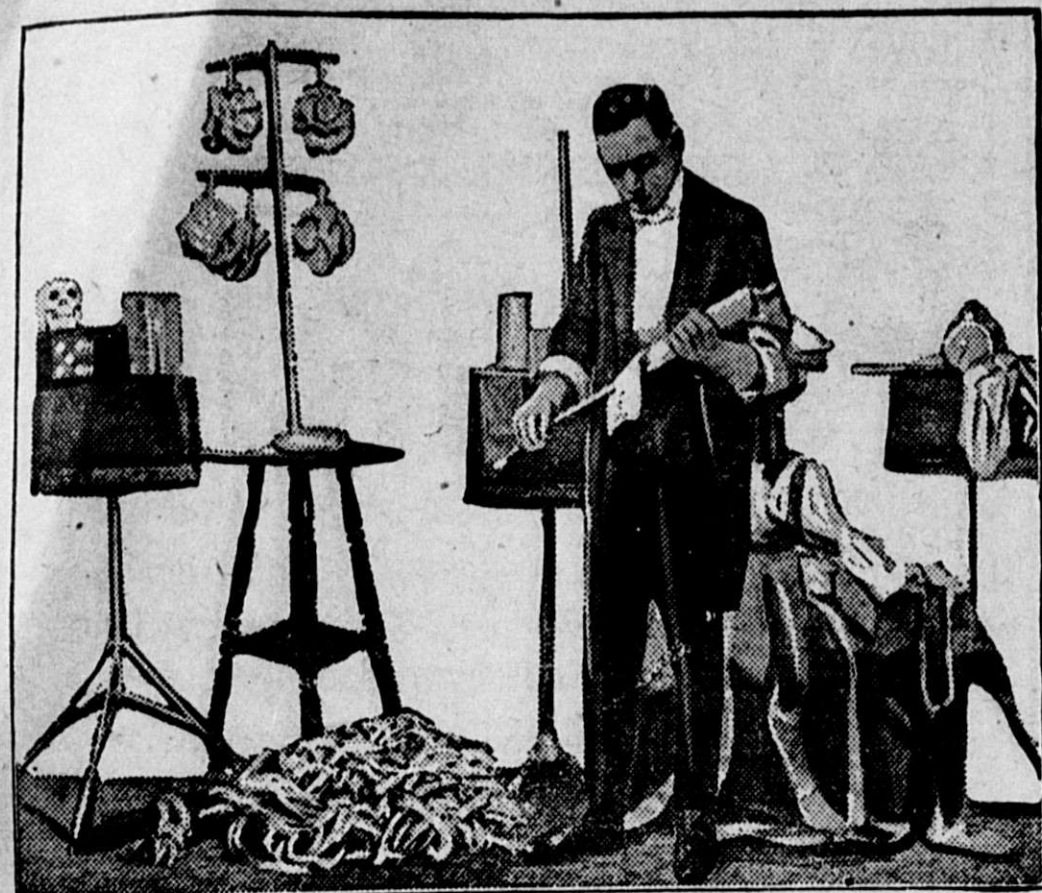


PRINCE OF MAGIC, WITH INEXPLICABLE ILLUSIONS TO BEWILDER LOCAL WISE ONES

Irwin, the Magician, to Appear Here Soon—Versatile Entertainment and Baffling Tricks Galore



IRWIN THE MAGICIAN.

Irwin, the wizard, the man who mystifies, is bringing his fine entertainment to this community in connection with the local lyceum series. His program of illusions is built not only to mystify but to entertain as well. He excels in sleight-of-hand work and marvelous tricks of prestidigitation. He keeps his audiences guessing from the moment he steps on the platform and his illusions follow one another so cleverly that the audience gasps in bewilderment.

Everybody knows it's nearly impossible to beat an entertainment of this kind for genuine all-round enjoyment. It's like going to the circus—the elder folks say they care nothing about it—but when the time comes you'll find them there (they had to bring the children), close up to the front.

Besides the magic, Irwin's program includes impersonations, sketches, pantomime, acting and comedy. His program is divided into two parts—one magic and the other impersonations. He is equally proficient in each.

Will appear at the Auditorium, Tawas City, Monday, Jan. 9th. Admission, adults 50c children 20c. Season tickets for balance of course \$1.25.

BIG FINANCIAL DEAL

H. B. Dewstow & Co., Investment Bankers, New York and Detroit, Underwrite \$5,000,000 Wildman Rubber Company Stock.

The Wildman Rubber Company of Bay City announce the underriting of the balance of its stock of five million dollars by the wellknown firm, H. B. Dewstow & Co., investment bankers, of New York and Detroit. Mr. Dewstow, with several members of his organization, has spent some time in Bay City going over the company's property, and after a careful survey of conditions, management and prospects, and considering the advantages this company will enjoy over other cities in the manufacture of tires, tubes and rubber goods, expressed himself as being decidedly confident that every condition exists for a successful and profitable future for the Wildman interests.

At Bay City, the Wildman Rubber Company has the advantage of an unlimited supply of free water for the minimum expense of pumping; it has very low cost of electric power, with ideal labor conditions and unexcelled production facilities, together with a location near the very heart of the world's greatest automobile center and still far enough away to be unaffected by the crowded labor conditions of that section. With all these conditions ideally fit for the production of high grade goods, the Wildman Rubber Company will, in his opinion, be able to compete successfully with the older companies in this line of production.

"It is a well known fact," says Mr. Dewstow, "that some of the older and successful companies, producing tires, tubes and other rubber goods, are in a position of realizing that with the most modern machinery they can produce a higher quality of product at a lower expense, but the tremendous loss entailed in junking the costly machinery now used—though almost obsolete—for the more modern and efficient machinery, is a step which they hesitate to take. The Wildman Rubber Company will enjoy this saving and can assure better quality production without assuming the loss necessary to other companies, and therefore will get away to a flying start which will undoubtedly distance many competitors.

Coupled with the foregoing conditions, is the fact that the Wildman Rubber Company, in the opinion of Mr. Dewstow, today possesses patents on the only real Self-Sealing Inner Tube in the world. A tube that has been the dream of the tire industry from its beginning. A tube that will contain air, after being pierced many hundreds of times by nails and other sharp instruments of tire torture. A tube that has the resiliency of any other tube on the market, and yet retains the air despite the puncture, and reduces blow-outs to the minimum. "The first thought in my mind," said Mr. Dewstow, upon viewing this tube and its wonderful possibilities, "was: when can I get these tubes as equipment on my own cars. That thought occurred to me as an argument that could not be gainsaid, because I realized that if I was sold on this tube upon first seeing it, the same would be the case with a tremendous percentage of the automobile owners of the country, which means one of the fundamentals of successful business, namely: DEMAND."

The underwriting of the Wildman Company's stock means the early completion of its plant in Bay City; it also means that the company will have ample working capital to operate the plant at full capacity.

The officers of the Wildman Rubber Company are: President, W. W. Wildman, formerly president and general manager of the Portage Rubber Co., Akron, Ohio; vice-president, C. A. Brownell, formerly advertising and publicity director of the Ford Motor Co., Detroit, Mich.; secretary, Jas. C. McCabe, formerly business manager of the Bay City Board of Commerce; treasurer, C. R. Twynham, formerly associated with the B. F. Goodrich Co., the Goodyear Tire & Rubber Co., and the Portage Rubber Co., all of Akron, Ohio; attorney, H. P. Orr, attorney for the Michigan Finance Corporation, director of the Michigan Employers' Casualty Company.

C. A. Brownell, vice-president of the Wildman Rubber Company, who for ten years was advertising and publicity director of the Ford Motor Co., said: "Now that the financing of our company is assured the officers are going to devote their time to establishing agencies for our tires and tubes. We have already secured hundreds of the leading dealers of the United States to handle our products exclusively and the list is growing very rapidly. I have every reason to believe that when our plant begins operations we shall have sold our entire output and will be obliged to make plans for enlargement. There is no limit to this business and I shall be very much disappointed if ours is not one of the five largest tire plants in the world within five years. The first year I was associated with the Ford Motor Co., (the eighth year of its existence) the sales amounted to about \$15,000,000. I saw the business grow to \$750,000,000 per annum in ten years. It is my belief that the sales of the Wildman Rubber Company in its second year will be at least \$15,000,000 or as much as the Ford Motor Co. could show after eight years. We have the management, the product, the sales organization and the finances which are necessary to every successful industry. advt."

Water and Electricity.

The bureau of standards says if a stream of water from a hose is thrown upon high tension wires at close range there is considerable hazard from the possible conduction of electricity by the stream of water back to the men holding the nozzle. If, however, the stream of water be thrown from a distance such that the water breaks up into drops before coming in contact with the electrical conductors, there is little danger, as such a stream of water is nonconducting.

No Dividend. Fear pays no dividends.—Forbes Magazine.

F. F. TAYLOR & CO.

— ANNOUNCE A —

GREAT PROFIT-SHARING SALE

Commencing Monday, January 9, 1922, and Positively Closing Saturday Night, January 21st

A Dollar Coupon Given Free With Every \$5.00 Purchase

This will apply to any merchandise in any department of our store.

In order to maintain our volume of business and reduce our stock, we have thrown profits to the winds and are going to give them, and more too, back to our customers

How Coupons Are Given

This is an unusual and extraordinary sale inasmuch as the coupon, given without exception, applies to all of our huge stock of excellent merchandise at very low prices. You make your purchase in any part of our store to the amount of \$5.00 or multiple thereof and get a \$1.00 coupon.

The coupon will be redeemed for \$1.00 of worth merchandise in any part of our store. All coupons issued will be redeemed any time up to Saturday evening, Jan. 21.

F. F. TAYLOR & CO.

No Old Stocks and No High Prices Here

We were done with all war time goods and prices last year. Our stock consists of all new 1921 merchandise at prices sensationally low.

So, here is a chance to get most extraordinary values in merchandise of quality.

F. F. TAYLOR & CO.

No Limit to the Number of Coupons Obtainable

You can get as many \$1.00 coupons as you have multiples of \$5.00 cash purchases.

We want to reduce our stock and you need the goods. We are willing to sacrifice more than our profits and you get the benefit. Our stock consists of a complete line of

Dry Goods Shoes and Rubbers Ladies' and Gentlemen's Furnishings

Of course this sale is strictly cash as that is the only way we do business any way. No goods can be returned, but anything not right size may be exchanged. No goods on approval. No telephone orders accepted

Here is a copy of the coupon you will receive

\$1.00

F. F. TAYLOR & CO. TAWAS CITY, MICH.

This coupon entitles the holder to \$1.00 worth of merchandise to be selected in any part of our store on any business day from Jan. 9 to Jan. 21, 1922.

Not Redeemable after 9 p. m., Saturday, Jan. 21, 1922

Not Redeemable Unless Signed

Be quick to kick If things go wrong, But kick to us And make it strong. To make things right Gives us delight, If we are wrong And you are right.

F. F. TAYLOR & CO. TAWAS CITY, MICH.

A good School.

That will Train you for a high grade office position in the shortest possible time. Graduates of last year's class already earning \$2000 a year. Best Employment Department of its kind in Michigan. Preparatory Courses by correspondence for those who contemplate entering later on. Write for Bulletin B.

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RALPH ANDERSON, Dealer

Siloam Insurance of All Kinds Michigan



Oldest State Bank IN Northern Michigan

Established 1894

Visit Us When You Can At Other Times Bank by Mail

The number who are using our banking-by-mail service is constantly increasing.

Of course, some make use of this to a greater extent than others. It has proved especially helpful to those who find it inconvenient to visit us during the business day.

We have developed this special service to a point where both deposits and withdrawals can be made with equal facility.

Come in and ask, or write us, about our banking-by-mail service.

Alpena County Savings Bank Alpena, Mich.

MEMBER FEDERAL RESERVE SYSTEM

